



## **IN Certification Guidelines**

### **International Association for NLP Institutes (IN)**

[www.NLP-Institutes.net](http://www.NLP-Institutes.net)

#### **A certificate with an IN title has to include the following:**

- 1. the correct title** of the qualification and the information regarding the amount of face-to-face training according to the respective IN curriculum in days and hours:
  - "NLP Communication, IN": 40 hours in 5 days (more is always welcome)
  - "NLP Technician, IN": 80 hrs./10 days (incl. 5 days "NLP Communication, IN")
  - "NLP Practitioner, IN": 130 hrs./18 days (incl. 10 days "NLP Technician, IN")
  - "NLP Master, IN": 130 hrs./18 days + entrance qualification "NLP Practitioner, IN"
  - "NLP Trainer, IN": 130 hrs./18 days + entrance qualification: "NLP Master, IN"Or the title from an IN-approved qualification with corresponding information.
- 2. If interactive online training was used**, the precise amount of hours and days of the interactive online training part must be stated on the certificate.

If non-interactive online training (asynchronous training) was used, the "NLP Master Trainer, IN" needs a written allowance from the online commission for this, and the precise amount of hours and days of the interactive online training part must be stated on the certificate. Details of the Online Commission are here: [www.nlp-institutes.net/blog/commissions/commission-online-training](http://www.nlp-institutes.net/blog/commissions/commission-online-training)
- 3. the date** of the first and last day of the training
- 4. the statement** that all IN guidelines have been met - recommended text examples for 1. to 4.:

The training comprised of ... full hours in ... days on-site face-to-face training, from ...(date of first day) to ...(date of last day), in strict accordance with the high ethics and quality standards of the International Association of NLP Institutes (IN). The entrance qualification was...

If a mixture of on-site face-to-face training and interactive online training was used, we recommend the following 2 sentences: The training comprised of ... full hours in ... days on-site face-to-face training and ... full hours in ... days interactive face-to-face online training, from ...(date of first day) to ...(date of last day), in strict accordance with the high ethics and quality standards of the International Association of NLP Institutes (IN). The entrance qualification was ...

You are welcome to add additional time, like homework or supervision, to the certificate text.
- 5. the IN seal** (sticker with IN logo and seal number) - please note that if you use an IN title on a certificate, an IN seal is required.
- 6. the signature** of the "NLP Master Trainer, IN" (with place and date)

#### **Mandatory details for certificates and training organization**

- **An IN title** can only be used on a certificate together with an IN seal.
- **A training hour** has 60 minutes. Brakes longer than 30 minutes are not counted as training time.
- **A training group** has at least 6 members (counted without assistants or "NLP Master Trainer, IN").

- **IN sealed certificates** (sticker with the IN logo and a unique seal number) are for IN trainings that have been conducted at least 80% of the time by an approved "NLP Master Trainer, IN". The remaining up to 20% of the training can be conducted by another highly qualified person under the supervision of an "NLP Master Trainer, IN".
- **Optional interactive online Training:** All "NLP Master Trainer, IN" may use **online interactive** training (e.g., Zoom with breakout groups) as long as they specifically write the number of days and hours that were online in the text of the certificate.
- **Optional online non-interactive training hours** (asynchronous training), up to 20% of course hours, are only allowed for Master Trainers who have received a written approval from our online commission. To submit your request for approval, please write to [office@in-ici.net](mailto:office@in-ici.net)  
Details are here: [www.NLP-Institutes.net/blog/commissions/commission-online-training](http://www.NLP-Institutes.net/blog/commissions/commission-online-training)

### Optional Details

- In addition to our standard qualifications, it is possible to create and use a special new qualification with the written approval of the IN Training Commission. Such trainings are listed in the curricula area under approved qualifications. The participants of such trainings with a sealed certificate can also apply for a free-of-cost membership forever. You can find such curricula under approved qualifications here: [www.NLP-institutes.net/about/approved-qualifications](http://www.NLP-institutes.net/about/approved-qualifications)  
The title and content of an approved qualification should not look like it is of a lower standard than a qualification from our standard qualifications. The number of hours and days, as well as required entrance qualifications, need to be stated clearly.
- In addition to the already existing standard qualifications, the following related qualifications: Life, Business, Executive, Sport, Health, systemic (e.g., "NLP Life Communication Skills, IN", "NLP Business Practitioner, IN", "NLP Sports Master, IN", "NLP Health Trainer, IN") can be used.
- With more than 10 participants, it is highly recommended to involve an assistant who must be qualified at least at the level of the relevant training qualification.
- We recommend individual or group supervision, buddies, peer coaching, and intervention.
- Training content for the qualification: We highly recommend to list the complete trained main content and the complete amount of training hours and days that is needed for the certified qualification on the backside of the certificate or on a separate signed document.
- Entry Requirements with not IN sealed certificates: Certificates with a comparable amount of face-to-face training from an NLP Trainer with a comparable qualification background as an "NLP Master Trainer, IN" can be accepted as an entry requirement as well. In case of any ambiguity or uncertainties, please contact the IN President in charge or the IN office.
- To state the academic value of an IN sealed certificate, the following statement can be used: "Because of the high quality of this training, it may be recognized as ECTS credit points in academic studies in psychology with a focus on NLP."

### Sealing certificates

Only those "NLP Master Trainer, IN" listed under the following link have the right to seal certificates according to our high ethics and quality standards: [www.NLP-institutes.net/users/all/mastertrainer](http://www.NLP-institutes.net/users/all/mastertrainer)

They can order seals in their login area. The options for certificates are:

1. our wonderful designed online certificate (you find for this a video in your login area)
2. jpg or png seals that you can print on your own certificates
3. physical seals (the old and most inconvenient time-consuming way by snail mail)

A seal costs 15 €. Every IN seal consists of the IN logo with a unique number.

We highly recommend online seals and certificates.

**Free membership with a sealed certificate**

We highly recommend that you motivate your training participants to become a member for free. No admission fee and no yearly membership fee forever. Really totally free of cost. Registration has many advantages. First of all, it supports your marketing when members who come from you are listed in your profile. The benefits for the participants are listed here: [www.NLP-institutes.net/about/benefits](http://www.NLP-institutes.net/about/benefits)

Your participants can register one by one at [www.NLP-institutes.net/application](http://www.NLP-institutes.net/application)

This application process is time-consuming for your participants and requires them to upload their certificate for validation. Therefore, we recommend a more easy approach to register all of your participants at once without the need to upload individual certificates. It's quick and easy.

**There are 2 methods to register all of your participants in one step:**

**Method A:** Let your participants register with a simple magic link when you hand out the sealed certificates directly at the end of your training.

**Method B:** Group Registration per E-Mail some days after the end of a training.

Please find all details here: [www.nlp-institutes.net/pdf/registration.pdf](http://www.nlp-institutes.net/pdf/registration.pdf)

**IN Invitation letter for training participants:** [www.NLP-institutes.net/pdf/resources/invitation.pdf](http://www.NLP-institutes.net/pdf/resources/invitation.pdf)

